



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

- 👤 30 ani
- ♀ Feminin
- 📍 Chişinău

Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Spaniolă** · Fluent
- **Engleză** · Fluent
- **Italiană** · Elementar

Sales Trainer

Despre mine

One of my main interest is reading but my favourite to go choice is socializing with friends. I also enjoy a good movie even if it's hard to find nowadays.

Self-motivation and organization

Excellent sales and negotiation skills

Excellent communication and 'people skills'

Excellent writing skills

Good planning and organisational skills

The proven ability to work calmly under pressure

Experiența profesională

SALES TRAINER SPANISH/ENGLISH/ROMANIAN · UNITED TEAM

Octombrie 2023 - Aprilie 2024 · 7 luni

Train and educate sales staff from the point of their initial hire and on a continuous, ongoing basis. Coordinate individual and team performance review sessions to discuss strengths and weaknesses. Monitor sales objectives and results.

Quality Specialist · Stefanini GROUP

Aprilie 2022 - Octombrie 2023 · 1 an 6 luni

Contact (Call, E-mail, Chat, Ticket) monitoring (soft skills, technical quality, accurate documentation). Schedule and coordinate feedback sessions with the agents. Provide constructive feedback to the SD Engineers and their team leader.

Support engineering with Spanish and English · Stefanini GROUP

Octombrie 2021 - Aprilie 2022 · 7 luni

Provide support to clients (via email, chat or phone) regarding technical issues: Internet connectivity issues, emailing options, troubleshooting hardware, software issues;

Log remotely to the client's computer and help them solve software issues. Troubleshoot hardware, software and network related issues.

Chat sales agent · Kivork

Ianuarie 2021 - August 2021 · 8 luni

Chat sales agent with Spanish and English.

Interacting with customers by chat, offering various travel options. Providing information about tickets, pricing, flight schedules. Making reservations for customers based on their various requirements and budgetary allowances.

TRANSLATOR/ASSISTANT · Punto Bianco

Iulie 2018 - Ianuarie 2019 · 7 luni

Translating from and to Spanish, English, Romanian and Russian.

Helping and motivating the patients to understand and follow their prescribed treatment. Quality checking and correcting the marketing advertisement for foreign countries.

Quality Specialist · Tell You"SRL"

Octombrie 2017 - Iulie 2018 · 10 luni

Qualify the work of Call Center operators by listening to their calls.

Customer Support Operator with Spanish · ATD TECHNOLOGIES

Noiembrie 2016 - Aprilie 2017 · 6 luni

Solving any customer delivery issues immediately via phone, email, live chat.

Studii: Superioare**Universitatea Hyperion, Bucuresti**

Absolvit în: 2021

Facultatea: Facultatea de Jurnalism și Științe ale Comunicării

Specialitatea: Masterat

Universitatea Libera Internationala din Moldova

Absolvit în: 2018

Facultatea: Limbi straine

Specialitatea: Traducator